



Norfolk Southern Corporation
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James A. Hixon
Executive Vice President
Law and Corporate Relations

April 15, 2015

The Honorable William D. Euille
Mayor
City of Alexandria
301 King Street, Suite 2300
Alexandria, VA 22314

Dear Mayor Euille:

Re: Norfolk Southern Thoroughbred Bulk Transfer (TBT)

This responds to your March 24, 2015, letter to Wick Moorman detailing your concerns about our railroad-to-truck material transfer operations in Van Dorn Street Yard. We certainly appreciate City staff being available to meet in person with our government relations team on March 19 to confirm our intention to progress capacity improvements and operational efficiency at the Alexandria TBT facility.

Let me first acknowledge our shared interest in safety as the highest priority for this facility. The Alexandria Fire Department and City Transportation and Environmental Services officers are an integral part of our current operation and will play an important role in reviewing facility changes, prescribing safety support resources, and training for any incident on railroad property. In the time since our June 2013 meeting in Norfolk, Rich Baier, Bill Skrabak and Khoa Tran have been outstanding resources to our staff and able communicators with our TBT terminal operators. Our staffs worked together in 2014 to explore mitigation strategies to address community complaints about railroad operations. Regarding potential expansion, we addressed the concerns of representatives of Cameron Station and Summers Grove and held our Open House – “meet the expert” event in Alexandria on June 17. Thank you, Mayor, for attending yourself. As you witnessed, attendees could interact with NS Safety and Environmental Protection officers, hazmat experts, Alexandria City fire fighters, and facility operators.

We are happy to host you for another meeting, and my assistant is working with your staff now to arrange one for possibly later this month.

Sincerely,

cc: Chief Robert Dubé – Alexandria Fire Department
Yon Lambert – Director Transportation and Environmental Services
William J. Skrabak – Deputy Director Infrastructure and Environmental Quality
Khoa Tran – Environmental Program Manager



City of Alexandria, Virginia
 301 King Street, Suite 2300
 Alexandria, Virginia 22314



William D. Euille
 Mayor

Norfolk Southern Corp
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MAR 27 2015

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March 24, 2015

Office of Chairman

Mr. Charles W. Moorman
 Chairman & CEO
 Norfolk Southern Corporation
 Three Commercial Place
 Norfolk, Virginia 23510

Re: Expansion of Norfolk Southern Ethanol Transloading Facility in Alexandria, Virginia

Dear Mr. Moorman:

On behalf of the City of Alexandria, Virginia ("City"), I am most disappointed with the manner with which Norfolk Southern delivered news to the City that will significantly impact the safety and quality of life in our communities located near your facility.

On March 19, 2015, City staff was handed a letter from C.S. Muir addressed to me, outlining Norfolk Southern's plan to proceed with the expansion of the ethanol transloading facility in close proximity to residential neighborhoods with thousands of Alexandria residents. Although the letter identified potential community benefits, very little information on the expansion was provided in the letter, or at the meeting when Norfolk Southern hand-delivered the letter to City staff. At that meeting, the City had numerous questions regarding the proposed changes, but Norfolk Southern representatives were unable to provide answers to nearly all questions at the time.

I am very concerned about this proposed expansion plan and its impact on Alexandria. I am requesting a meeting with you and your senior officers to learn more about your expansion plan for this facility and hopefully improve communications between the City and Norfolk Southern. I also am requesting that Norfolk Southern delay any action regarding the proposed expansion until the full details can be shared with the City and safety concerns addressed. Prior to the Norfolk Southern moving forward, I encourage Norfolk Southern to work with our City to minimize the impacts of this expansion on our residents.

"Home Town of George Washington and Robert E. Lee"

Mr. Charles W. Moorman
March 24, 2015
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Thank you for your consideration regarding this request and we look forward to hearing from you soon. I can be reached by phone at (703) 746-4500 or e-mail at william.euille@alexandriava.gov.

I look forward to meeting with you and your staff in the near future.

Sincerely,



William D. Euille
Mayor

cc: C.S. Muir, Assistant Vice President, Government Relations, Norfolk Southern Corporation
James A. Hixon, Executive Vice President, Norfolk Southern Corporation
W. Bruce Wingo, Resident Vice President, Norfolk Southern Corporation
The Honorable Members of City Council
Mark B. Jinks, Acting City Manager
James L. Banks, Jr., City Attorney
Emily Baker, Acting Deputy City Manager
Debra Collins, Deputy City Manager
Yon Lambert, Director, Transportation & Environmental Services
Robert Dubé, Fire Chief
William J. Skrabak, Deputy Director, Transportation & Environmental Services