

# City of Alexandria, Virginia

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## MEMORANDUM

DATE: APRIL 18, 2013

TO: THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

THROUGH: RASHAD M. YOUNG, CITY MANAGER 

FROM: NELSIE L. SMITH, DIRECTOR, OFFICE OF MANAGEMENT & BUDGET 

SUBJECT: BUDGET MEMO #23: RESPONSE TO COUNCIL QUESTIONS

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The Office of Management & Budget issues Budget Memos to answer questions posed by members of City Council. The memos are in a question and answer format. Below are answers to some of the questions posed thus far:

### LIFE INSURANCE FOR RETIREES (T. Lovain)

**Question:** "LIFE INSURANCE FOR RETIREES: I thought life insurance for retirees was terminated around FY07. Am I mistaken or was it restored or are these grandfathered retirees? If it is an ongoing program: The primary purpose of life insurance is to protect families against the loss of breadwinners. The premium schedule for term life insurance policies reflects that they are not intended for retirees. What is the rationale? Is it a kind of retirement annuity by another name and, if so, shouldn't it be characterized as such?"

**Response:** As a result of prior Council action, the City is in the process of phasing out the life insurance benefit for retirees. Basic life insurance for retirees hired on or after July 1, 2008 was eliminated in May of 2008 as part of the Add/Delete process, resulting in a City savings of \$75,000. Life insurance was grandfathered to employees and retirees hired before July 1, 2008, so without additional changes to the program, the City will continue to be liable for life insurance coverage for these individuals. The City's life insurance benefit for retirees differs from an annuity with respect to the City's ability to discontinue the benefit. The City may discontinue the life insurance benefit at any time without recourse from existing participants. In contrast, once an annuity is provided to a participant, the benefit payment associated with that promise must be made. The City may change benefits prospectively, but cannot change past commitments made to participants.

CMAQ/RSTP (J. Wilson)

**Question:** “Do we have a similar issue with our CMAQ/RSTP allocation, or is this an issue only affecting Tidewater? <http://hamptonroads.com/2013/04/cities-drop-road-projects-after-funding-cut?>”

**Response:** No, we do not expect any reductions. Northern Virginia recently learned that it will receive more CMAQ/RSTP funds in FY14 – FY19 than were originally anticipated, due to new federal legislation which will provide additional funding for Northern Virginia. The most recent CMAQ/RSTP plan distributed by NVTA staff includes a nearly \$650,000 increase for the City of Alexandria in FY14 and FY15. The use of the funds will be presented to City Council as part of budget technical adjustments.

Staff conversations with VDOT about this indicate that the new federal transportation legislation, “Moving Ahead for Progress in the 21st Century Act” (MAP-21) providing funding for surface transportation (replacing the SAFETEA-LU legislation, which has provided a great deal of our federal funding since 2005 or 2006) has created two types of CMAQ programs. The first is the traditional funding we have used for many years and programmed in the CIP, and the second is a new program to provide money to alleviate pollution from PM 2.5 particulates (PM 2.5 is a definition from EPA (under the Clean Air Act) of fine particle pollution of particulate matter that is 2.5 micrometers in diameter and smaller. Federal funding is appropriated for use in regions that are designated by EPA as “nonattainment,” such as Metropolitan Washington DC). The PM 2.5 funds can only be used in areas which are not in conformity or in maintenance for PM 2.5. Since Northern Virginia is the only area in Virginia which meets these criteria, Northern Virginia has received all of the Virginia funds from this source. It appears like the total amount of money allocated to CMAQ has not materially changed. Thus, Tidewater is probably experiencing a decrease in CMAQ funds since additional funds are now allocated to Northern Virginia.

JOBLINK EMPLOYEMENT SERVICES (Mayor Euille/ J. Chapman/ P. Smedberg)

**Question:** “I would like to look at what would the financial impact be of taking the responsibilities of JobLink and have an outside non-profit run the employment services programs.”

**Response:** The JobLink Employment Services Program within the Department of Community and Human Services is an employment program developed to bring together job seekers with prospective employers. JobLink prepares individuals for employment through education, training and counseling and refers qualified candidates to prospective employers. The total JobLink Employment Services Program budget is \$3.8 million, with \$3.1 million dedicated to adult employment services and \$.6 million dedicated to youth employment services. Of the \$3.8 million, \$2.5 million comes from City general funds and \$1.3 million comes from a variety of state and federal funding sources.

Before we can pursue turning the responsibilities over to a non-profit organization and identify the contractual arrangement for performing employment services, several things need to happen. First, to avoid risking the loss of state and federal funds, we would need to conduct a careful review and evaluation of each of the programs; including consultation with the grantors to ensure that a third party could either be the recipient of the funds or serve as a subcontractor of the City and be paid with grant funds. Second, based on those requirements, we would develop a scope of work and pursue a Request for Qualifications (RFQ). Successful applicants would meet both the programmatic goals we are trying to achieve through the employment services program as well as the qualifications set forth by the funding agencies.

Ultimately, we would use the results of the RFQ to develop and issue an RFP to engage in a competitive procurement process to solicit bids from the agency or agencies that could best meet our employment needs within the limitations of the funding sources.

See the attached January 14, 2013 memo from Mike Gilmore, Director of DCHS for additional information regarding the staffing, funding and caseloads of JobLink.

#### REAL ESTATE TAX RELIEF (J. Wilson)

**Question:** “Can we get an updated version of Budget Memo 34 from FY 2009? Obviously AHOP no longer exists, but I would like the break-down of the remaining relief programs available:  
<http://www.alexandriava.gov/uploadedFiles/budget/info/budget2009/memos/memo34.pdf> Additionally, can you include updated analysis of the Real Estate Tax deferral authority which was reviewed in Budget Memo 47 from that year:  
<http://alexandriava.gov/uploadedFiles/budget/info/budget2009/memos/memo47.pdf>?”

**Response:** The City provides two real estate tax relief programs, the Real Estate Tax Relief Program for Elderly and/or Totally Disabled Persons and Real Property Tax Relief for Veterans with 100% Service-Connected Disability. The Real Estate Tax Relief Program for Elderly and/or Totally Disabled Persons is currently administered on a need-based system. Need is determined by gross household income and assets, with lower income households receiving proportionately greater amounts of tax relief. Real Property Tax Relief for Veterans with 100% Service-Connected Disability is mandated by state law. Table 1 shows the amount of revenues foregone for these two programs and the number of participants in calendar year 2012.

**Table 1: Revenues Foregone through City Tax Relief Programs, 2012**

Type	Amount Foregone	Total Participants*
Elderly and/or Totally Disabled (exemption)	\$2,974,334.79	1,058
Elderly and/or Totally Disabled (deferral)	\$68,643.42	16
100% Service Disabled Veterans	\$236,824.75	46
<b>Total</b>	<b>\$3,279,802.96</b>	<b>1,104</b>

\* The total for exemption includes the total for deferral, so the final total of all participants was calculated by adding the total for elderly and/or totally disabled (exemption) to the veterans total.

REAL ESTATE TAX RELIEF PROGRAM FOR ELDERLY AND/OR  
TOTALLY DISABLED PERSONS

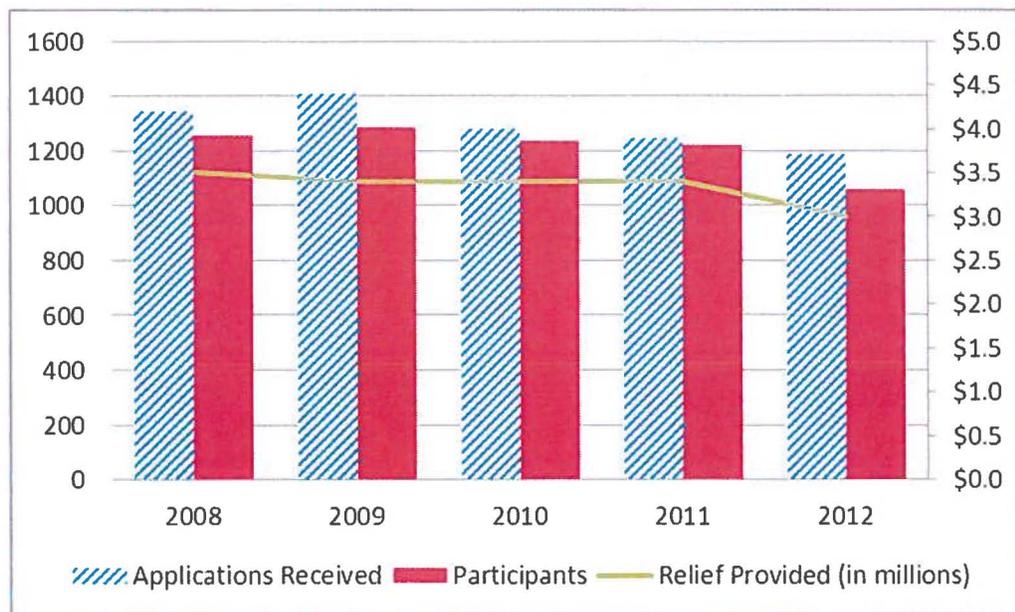
Table 2 shows the income and asset levels and amounts of tax relief for the Real Estate Tax Relief Program for Elderly and/or Totally Disabled Persons that were in effect in calendar year 2012.

**Table 2: Requirements for the 2012 Real Estate Tax Relief Program for Elderly and/or Totally Disabled Persons**

Requirements for 2012 Program	Tax Exemptions			Deferral
	100%	50%	25%	
Household Income Limit	\$40,000	\$55,000	\$72,000	\$72,000
Asset limit	\$540,000	\$540,000	\$540,000	\$540,000
Participants	666	231	161	

Chart 1 shows the number of applications received for the program, the number of participants who were exempted from all or part of their real estate taxes, and the amount of relief provided for the same time period.

**Chart 1: Applications Received, Participants, and Total Relief Provided, Elderly and Disabled Real Estate Tax Relief Program, 2008 – 2012**



REAL PROPERTY TAX RELIEF FOR VETERANS  
WITH 100% SERVICE-CONNECTED DISABILITY

In accordance with state law, the City began offering a full exemption from real estate taxes to military veterans with 100 percent service-connected disabilities (as certified by the U.S. Department of Veterans' Affairs) and the surviving spouses of certain eligible veterans. A veteran is considered to have a 100 percent service-connected disability if:

1. The veteran's disability is rated at 100%; or
2. The veteran's service-connection is rated at less than 100%, but the veteran is paid at the 100% disability rate due to un-employability.

Under either standard, the disability must be considered total and permanent. Veterans with temporary disabilities, no matter how severe, do not qualify.

Table 3 shows the number of participants in the amount of relief provided through the program for calendar years 2011 and 2012.

**Table 3: Applications Received, Participants, and Total Relief Provided for Veterans with 100% Service-Connected Disabilities and Their Surviving Spouses, 2011 - 2012**

<b>Program Year</b>	<b>Applications Received*</b>	<b>Participants*</b>	<b>Total Relief Provided**</b>
<b>2011</b>	39	36	\$0.2 million
<b>2012</b>	10	46	\$0.2 million
<b>Total</b>	<b>49</b>	<b>46</b>	<b>\$0.4 million</b>

\* Participants are not required to reapply each year.

\*\* Amounts are rounded.

REAL ESTATE TAX DEFERRAL OPTION

In considering Councilman Wilson's request, staff reviewed the parameters for a deferral program established in Code of Virginia §58.1-3219. A local real estate tax deferral program created under this law would be limited to those taxpayers whose real estate tax is at least 105 percent of the previous year's tax. Currently, no Virginia jurisdiction has a deferral-only program established under these parameters. These programs have not been widely adopted with reasons ranging from the administrative difficulty in managing the program, reluctance to eliminate the exemption program that relieves the taxpayer and their heirs from responsibility for taxes in favor of a deferral program that does require repayment of the taxes at the point the house is sold upon their deaths; and the reluctance of some mortgage companies to accept tax deferrals. In 2012, 4.1

percent of the participants eligible for a partial deferral of their real estate taxes under the Real Estate Tax Relief Program for Elderly and/or Totally Disabled Persons requested deferral.

# City of Alexandria, Virginia

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## MEMORANDUM

DATE: JANUARY 14, 2013

TO: DEBRA COLLINS, DEPUTY CITY MANAGER

FROM: MIKE GILMORE, DIRECTOR, DCHS

SUBJECT: REQUESTED INFORMATION ON STAFFING, FUNDING AND CASELOADS IN JOBLINK

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The attached chart shows the staffing, funding and caseload size by program area in Joblink. In the Alexandria Works! Program there are three different disciplines working on behalf of the same client: eligibility, employment services and social work. This is a team model that has proved effective in stabilizing families and moving them to self-sufficiency. This does mean, however, that the same client is counted in each different discipline's caseload. Alexandria Works! clients are the most difficult clients to serve because of their multiple needs. A typical client will be a single mother, on public assistance, with housing and social needs, may have mental health or substance abuse issues, and will need assistance with childcare. The eligibility caseloads also contain three programs, TANF, SNAP and Medicaid, each with different eligibility criteria.

In the other program areas (WIA, etc.), some staff will be listed more than once because they work in multiple program areas. The caseloads have been split to match the percentage of funding for each person in each program.

In the DCHS budget reductions; we are proposing reduction of one eligibility worker and one employment worker. In addition, although funded in another area, the Hispanic Orientation program is also proposed for elimination. This program is considered part of the continuum of training and employment services.

FY 2012 JobLink Caseload Review

**Office of Employment & Training:** The Office of Employment Training (OET) provides career assessments, job counseling and job placement assistance. Services include computers with Internet access, job vacancy listings, telephones, fax machines, copiers, resource materials on labor market trends, adaptive equipment for clients with disabilities, and access to skills training programs. Also networks with employers to find job vacancies and facilitates employer recruitments and job fairs.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Assistant Director	0.60	-			
OET Supervisor (Social Worker I)	1.00	-			
Admin Support I (Temporary Employee)		-			
Employment Training Supervisor	0.36	9			
Employment Training Specialist	1.00	150			
Employment Training Specialist	1.00	150			
Employment Training Specialist	1.00	150			
Employment Training Specialist	1.00	425			
Employment Training Specialist	0.75	125			
Employment Training Specialist	0.25	16			
<b>Subtotal OET</b>	<b>6.96</b>	<b>1,025</b>	<b>\$1,229,477</b>	<b>\$1,229,477</b>	<b>\$0</b>

**Youth Employment:** The Youth Employment Program provides summer and year-round employment training opportunities for the City's economically disadvantaged youth. During the Summer Youth Employment Program (March - August) four additional youth advisors carry caseloads of 60 each.

Assistant Director	0.20	-			
Youth Program Administrator	1.00	10			
Employment Training Specialist	1.00	30			
Employment Training Specialist	0.50	45			
<b>Subtotal Youth Employment</b>	<b>2.70</b>	<b>75</b>	<b>\$505,246</b>	<b>\$505,246</b>	<b>\$0</b>
<b>Subtotal OET &amp; Youth Employment (100% General Fund Programs)</b>	<b>9.66</b>	<b>1,100</b>	<b>\$1,734,723</b>	<b>\$1,734,723</b>	<b>\$0</b>

\* Caseload for Octavius Fulton increases to 60 in the summer months.

\*\* Caseload for Peter Piccirilli reflects average clients served in Resource Center.

**Workforce Investment Act (WIA) Adult:** The WIA Adult Employment Training Program provides eligible clients with career counseling, assessment, referrals and vouchers for a variety of skills training programs.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Employment Training Supervisor	0.50	13			
<b>Subtotal WIA Adult</b>	<b>0.50</b>	<b>13</b>	<b>\$118,539</b>	<b>\$0</b>	<b>\$118,539</b>

**Workforce Investment Act (WIA) Youth:** The WIA Youth Employment Program provides career counseling, training, and job placement services to disadvantaged youth. (Includes WIA Youth in School and WIA Youth Out of School.)

Employment Training Specialist	0.50	45			
<b>Subtotal WIA Youth</b>	<b>0.50</b>	<b>45</b>	<b>\$94,464</b>	<b>\$0</b>	<b>\$94,464</b>

**Workforce Investment Act (WIA) Dislocated Worker:** The WIA Dislocated Worker Program provides employment training and career counseling specifically for persons affected by layoffs and plant closings in the area.

Employment Training Supervisor	0.14	4			
Employment Training Specialist	1.00	60			
<b>Subtotal WIA Dislocated Worker</b>	<b>1.14</b>	<b>64</b>	<b>\$123,861</b>	<b>\$0</b>	<b>\$123,861</b>

**Workforce Investment Act (WIA) Administration:**

Assistant Director	0.20	-			
<b>Subtotal WIA Administration</b>	<b>0.20</b>	<b>-</b>	<b>\$28,123</b>	<b>\$0</b>	<b>\$28,123</b>
<b>Subtotal WIA Programs</b>	<b>2.34</b>	<b>121</b>	<b>\$364,987</b>	<b>\$0</b>	<b>\$364,987</b>

**Virginia Initiative for Employment not Welfare (VIEW) - Alexandria Works!:** Alexandria Works! is an employment program serving persons receiving TANF who are required to participate in the Virginia Initiative for Employment not Welfare program. The cross-trained teams manage clients' benefits, assist with child care and provide services to assist clients in becoming employed.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Assistant Director	1.00	-			
Employment Training Specialist Supervisor	1.00	-			
Admin Support III	0.17	-			
Employment Training Specialist	1.00	55			
Employment Training Specialist	1.00	55			
Employment Training Specialist	1.00				
Employment Training Specialist	1.00	75			

**Virginia Initiative for Employment not Welfare (VIEW) - Community Work Experience Program (CWEP):** The Community Work Experience Program provides VIEW participants the opportunity to learn and/or improve skills/work behavior or secure a job reference in order to find paid employment and gain valuable experience. VIEW participants are placed in non-profit organizations in Alexandria that have agreed to provide daily supervision and training to the volunteers.

Employment Training Specialist	1.00	50			
Employment Training Specialist	1.00	25			
Employment Training Specialist	1.00	60			
<b>Subtotal VIEW Programs*</b>	<b>9.17</b>	<b>320</b>	<b>\$873,452</b>	<b>\$424,136</b>	<b>\$449,316</b>

\* Both VIEW programs are funded in same OCA and expenditure information by program is unavailable.

**Food Stamp Employment Training Program (SNAPET) -** Provides job search training, education, skills training and work experience for persons receiving food stamps.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Employment Training Specialist	1.00	55	\$102,996	\$48,474	\$54,522

FY 2012 JobLink Caseload Review

The **Virginia Refugee Resettlement Program (VRRP)** - Offers counseling, support services, skills training and English as a Second Language training for refugees.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Employment Training Specialist	0.75	49	\$88,796	\$0	\$88,796

**Disability Employment Initiative (DEI)** - Provides services for Persons with Disabilities - career counseling, job placement for persons with disabilities.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Employment Training Specialist	1.00	75	\$112,563	\$0	\$112,563

**JobLink Childcare** - Assists VIEW clients with child care. Also administers psychosocial evaluations when necessary, provides counseling and secures funds for household emergencies.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Eligibility Supervisor	0.67	-			
Social Worker	1.00	63			
Social Worker	1.00	63			
<b>Subtotal JobLink Childcare</b>	<b>2.67</b>	<b>126</b>	<b>\$197,655</b>	<b>\$94,614</b>	<b>\$103,041</b>

FY 2012 JobLink Caseload Review

**JobLink VDSS Effort** - Manages VIEW clients' Temporary Assistance for Needy Families (TANF) cases. Also carries ongoing food stamp and Medicaid cases of VIEW clients whose TANF has closed, but who are part of the VIEW Transition Program (VTP).

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Eligibility Supervisor	1.00	-			
Eligibility Supervisor	0.33	-			
Eligibility Worker II	1.00	305			
Eligibility Worker II	1.00	306			
Eligibility Worker II	1.00	283			
<b>Subtotal JobLink VDSS Effort</b>	<b>4.33</b>	<b>894</b>	<b>\$337,843</b>	<b>\$101,390</b>	<b>\$236,453</b>

<b>Adult Employment (Donation Account)</b> - used for client/staff training and purchase of equipment for persons with disabilities. The funds are "milestone" ( job retention) remunerations related to the JobLink "Ticket to Work" program for persons with disabilities.	-	-	<b>\$6,975</b>	<b>\$0</b>	<b>\$6,975</b>
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**Base Realignment and Closure (BRAC)** - Grant-funded program that provides employment services for residents affected by the Department of Defense Base Realignment and Closure actions. The Alexandria/Arlington BRAC Transition Task Force closed the Alexandria BRAC program in September 2012 and relocated remaining services to Arlington. In January 2013, a smaller, 100% grant-funded BRAC program will resume operations in Alexandria and operate until December 2013.

Title	FTE	Caseload	FY 2012 Expenditures	FY 2012 City General Fund Support	FY 2012 Special Revenues
Temporary Employee		60			
Temporary Employee		25			
<b>Subtotal BRAC</b>		<b>85</b>	<b>\$134,996</b>		<b>\$134,996</b>

<b>TOTAL JobLink</b>	<b>28.58</b>	<b>2,825</b>	<b>\$3,954,986</b>	<b>\$2,403,337</b>	<b>\$1,551,649</b>
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## JobLink Analysis

The Department of Human Services established JobLink in December 1998 to locate all employment-related programs at a single site. The programs that moved to the new location are interdependent in that the employment service models are alike and collaborate.

The JobLink workforce development model creates many unique opportunities from which the City and its residents benefit. Employment keeps families together by providing them with sustainable economic opportunities that lead to stability. These same families help to create a broader tax base as they accumulate discretionary income.

The JobLink “One Stop Career” model is a holistic “No wrong door” approach to job placement services. A person may enter that is homeless, penniless, skill-deficient, have a disability and still be able to become employed due to the broad spectrum of services provided. During calendar year 2012 there was an average of 746 client visits each month to the JobLink Resource Center for self-directed job search. The Resource Center is equipped to assist those who choose not to use JobLink’s intensive services. As a result of this exceptional model JobLink has been visited by employment representatives from China, the World Bank, England, Poland and Japan.

JobLink has become an essential job recruitment partner for small and large business based in the City and has over 200 locally based employers that utilize the service. The Alexandria Economic Development Partnership and the Chamber of Commerce work with JobLink to attract new businesses to the City. The recruitment partnership offered through JobLink affords companies immediate and direct access to skilled workers.

### JobLink Budget Summary:

JobLink programs are funded through a variety of funding streams. During FY 2012, City General Fund support provided \$2.4 million of JobLink’s \$3.8 million annual budget. City funds are primarily used to offer programs for adults and youth who do not meet eligibility criteria for grant-funded programs (\$1.73 million). The remaining \$670,000 is used for matching grant-funded programs. For FY 2013, JobLink’s total budget is \$4.1 million, which includes \$2.8 million in General Fund support. A summary of the revenues supporting JobLink is attached.

### JobLink programs:

- ❖ The Office of Employment & Training (OET) – serves adults, youth and the Mayor’s Youth Employment Initiative (6 week summer program). Programs offered by OET are fully-funded by City General Fund revenues.
- ❖ Workforce Investment Act Program (WIA) – serves adult dislocated workers and youth employment. Alexandria’s WIA program partners with Arlington County and has won three Performance Awards over the last five years for a total of \$55,250. There are no matching general fund requirements for WIA programs.
- ❖ Virginia Initiative for Employment not Welfare (VIEW) – serves parents receiving temporary assistance and employment services. The Alexandria VIEW program has

received a ranking of fourth out of 120 localities for performance based on percentage of clients employed, average monthly earnings and job retention after three months. The match for VIEW varies based on the total amount expended compared to the State allocation. During FY 2012, \$424,136 of General Fund revenues were used to support the VIEW program.

- ❖ Supplemental Nutritional Assistance Program Employment & Training (SNAPET) - serves adults receiving food stamps and employment services. The match for SNAPET varies based on the total amount expended compared to the State allocation. During FY 2012, \$48,474 of General Fund revenues were used to support the SNAPET program.
- ❖ Virginia Refugee Resettlement Program (VRRP) – serves adult refugees receiving education and employment. There are no matching general fund requirements for VRRP programs.
- ❖ Disability Employment Initiative (DEI) – serves adults with disabilities. There are no matching general fund requirements for DEI programs.

In addition to these six programs, JobLink receives additional special revenues to provide ancillary services, such as childcare and additional eligibility services. These functions are partially reimbursed through the Virginia Department of Social Services (VDSS) and generate almost \$350,000 in additional revenues with a FY 2012 match of \$196,000. The final FY 2012 funding source for JobLink was a donation account that provided almost \$7,000 to support adult employment activities.

While each program has a unique funding source and target population, the same core services are provided in each program: work readiness assessments (i.e., testing and interview skills), resume preparations, and job search/job placement.

Performance measures are tracked and monitored for all JobLink programs to ensure accurate grant reporting and successful progress on published measures. The attachment summarizes these performance measures for each funding source. The six programs identified above placed 754 clients during FY 2012 with annualized client wages of \$12.2 million. The Office of Employment & Training, which is fully supported by the General Fund, placed 487 clients of the total clients with annualized earnings of \$6 million.<sup>1</sup>

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<sup>1</sup> Robust cost-benefit analysis of employment programs typically involve control groups and long-term monitoring of client wages. While staff members can report the dollar value of the placements, they cannot identify the true “net” benefit of the placements without comparing the placements to similar residents who did not receive services.

**Attachment**

**Table 1: JobLink Expenditures by Program and Funding Source for FY 2012**

<b>FY 2012 Expenditures by Program and Source</b>	<b>General Fund Expended</b>	<b>Special Revenue Expended</b>	<b>Total Expended</b>
Office of Employment & Training	\$1,734,723	\$0	\$1,734,723
Workforce Investment Act Program (WIA)	\$0	\$364,987	\$364,987
Virginia Initiative for Employment not Welfare (VIEW)	\$424,136	\$449,316	\$873,452
Supplemental Nutrition Assistance Program Employment & Training (SNAPET)	\$48,474	\$54,522	\$102,996
Virginia Refugee Resettlement Program (VRRP)	\$0	\$88,796	\$88,796
Subtotal Disability Employment Initiative (DEI)	\$0	\$112,563	\$112,563
Adult Employment	\$0	\$6,975	\$6,975
JobLink Childcare	\$94,614	\$103,041	\$197,655
JobLink VDSS Effort	\$101,390	\$236,453	\$337,843
<b>Total</b>	<b>\$2,403,337</b>	<b>\$1,416,653</b>	<b>\$3,819,990</b>

**Table 2: JobLink Programs 100% General Fund Supported**

<b>Office of Employment &amp; Training</b>	<b>Clients Placed</b>	<b>Average Wage</b>	<b>Annual Earnings</b>	<b>Annual Client Earnings</b>
<b>Adults</b>				
Full-Time Placements	125	\$14.42	\$29,994	\$3,749,200
Part-Time Placements	29	\$8.95	\$11,635	\$337,415
<b>Subtotal Adults</b>	<b>154</b>			<b>\$4,086,615</b>
<b>Youth</b>				
Full-Time Placements	15	\$10.69	\$22,152	\$332,280
Part-Time Placements	177	\$8.42	\$8,275	\$1,464,707
Summer Youth Part-Time (6 weeks)	141	\$7.25	\$870	\$122,670
<b>Subtotal Youth</b>	<b>333</b>			<b>\$1,919,657</b>
<b>Total General Fund Services</b>	<b>487</b>			<b>\$6,006,272</b>

**Table 3: Grant-Supported JobLink Programs**

<b>GRANT FUNDED SERVICES</b>	<b>Clients Placed</b>	<b>Average Wage</b>	<b>Annual Earnings</b>	<b>Annual Client Earnings</b>
<b>Workforce Investment Act Program (WIA)</b>				
Adults Full-Time	10	\$13.04	\$27,123	\$271,232
Adults Part-Time	2	\$13.40	\$15,330	\$30,659
Youth Full-Time	1	\$11.00	\$22,880	\$22,880
Youth Part Time	3	\$8.00	\$8,986	\$26,957
Disabled Worker	25	\$28.58	\$59,446	\$1,486,160
<b>Subtotal WIA</b>	<b>41</b>			<b>\$1,837,888</b>
<b>Virginia Initiative for Employment not Welfare (VIEW)</b>				
Adults Full-Time	82	\$12.75	\$26,520	\$2,174,640
Adults Part-Time	97	\$9.48	\$12,324	\$1,195,428
<b>Subtotal VIEW</b>	<b>179</b>			<b>\$3,370,068</b>
<b>Supplemental Nutrition Assistance Program Employment &amp; Training (SNAPET)</b>				
Adults Full-Time	26	\$11.40	\$23,712	\$616,512
Adults Part-Time	9	\$9.04	\$12,880	\$115,922
<b>Subtotal SNAPET</b>	<b>35</b>			<b>\$732,434</b>
<b>Virginia Refugee Resettlement Program (VRRP)</b>				
Adults Full-Time	2	\$10.80	\$22,464	\$44,928
Adults Part-Time	1	\$8.50	\$11,050	\$11,050
<b>Subtotal VRRP</b>	<b>3</b>			<b>\$55,978</b>
<b>Subtotal Disability Employment Initiative (DEI)</b>				
Adults Full-Time	5	\$18.29	\$38,043	\$190,216
Adults Part-Time	4	\$11.04	\$12,199	\$48,797
<b>Subtotal DEI</b>	<b>9</b>			<b>\$239,013</b>
<b>Total Grant Funded Programs</b>	<b>267</b>			<b>\$6,235,381</b>

**TOTAL**

**754**

**\$12,241,652**